



June 22, 2023

Ref: 272917

Daniel Sailland, Chief Administrative Officer  
Alberni-Clayoquot Regional District  
3008 Fifth Avenue  
Port Alberni, BC V9Y 2E3

Dear Daniel Sailland:

Thank you for your email following up from the April 24, 2023, meeting with Minister Beare and Minister Kang. I appreciate receiving the next phase proposal you shared for the British Columbia Social Procurement Initiative (BCSPI).

The government supports the work of the BCSPI and was pleased to provide a one-time grant of \$500,000 in March 2021. Through the BC Procurement Strategy, the government is committed to removing barriers for small and medium-sized businesses, making it easier for businesses of all sizes to work with government, and providing best value while also creating social, environmental, and economic benefits that are returned to British Columbians. I would encourage you to continue to work with staff at the Ministry of Citizens' Services as they are actively engaging on this issue from a provincial perspective.

I would also encourage BCSPI to connect with the Executive Director of the Local Government Management Association, Candace Witkowskyj ([cwitkowskyj@lgma.ca](mailto:cwitkowskyj@lgma.ca)), to explore if there are opportunities to advance this work collectively.

At this time, we cannot provide BCSPI with the funding requested. Neither the Ministry of Citizens' Services, nor the Ministry of Municipal Affairs, have a program in place that can support this type of request. The Ministers appreciated gaining a better understanding of the rationale driving the request as presented. Further to that, if BCSPI is exploring other options I would encourage you to develop a model where the organization becomes financially self-sustaining through membership and service fees.

Please contact Teri Spaven, Assistant Deputy Minister of Procurement & Supply Division, for your continued collaboration with Citizens' Services initiatives.

You can reach her at [Teri.Spaven@gov.bc.ca](mailto:Teri.Spaven@gov.bc.ca) or by phone at 250-516-6812.

Daniel Sailland  
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Thank you again for writing.

Sincerely,

A handwritten signature in black ink, appearing to read 'T. Faganello', written in a cursive style.

Tara Faganello  
Assistant Deputy Minister

pc: Teri Spaven, Assistant Deputy Minister, Procurement and Supply Division, Ministry of Citizens'  
Services  
Candace Witkowskyj, Executive Director, Local Government Management Association